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Presentation

Create a case study scenario based on massive port strike that begins across America's East Coast today, threatening shortages and rising prices: <https://www.cnn.com/2024/10/01/business/us-port-workers-strike-tuesday/index.html> Ask for how students of intro to leadership course may apply model of primary leadership skills attached in the slides (admin, interpersonal, conceptual) to address this issue, assuming they are admin, HR, and CEO roles. And they are negotiating with ILA President Harold J. Daggett who is asking for increase in pay and a ban on automation and semi automation at ports: <https://www.youtube.com/watch?v=822WNvhQHKI>




### Case Study Scenario: Port Strike Crisis

**Background:** A massive strike by port workers has commenced across America's East Coast, threatening shortages of goods and rising prices nationwide. The International Longshoremen's Association (ILA) President, Harold J. Daggett, is negotiating with administrators, human resources (HR) managers, and CEOs from the largest shipping companies. Daggett's key demands include a pay increase for workers and a ban on automation and semi-automation at ports.

**Roleplay Exercise:** In this scenario, students are asked to assume the roles of:

- **Administrative Leader (Admin Role)** – Focused on managing resources and operations at the ports.
- **Human Resources (HR Leader)** – Responsible for managing employee relations, addressing worker concerns, and supporting negotiations.
- **Chief Executive Officer (CEO)** – Tasked with strategic decision-making, balancing business interests, and ensuring the long-term success of the company.

### Discussion Prompt:

As a student in the **Introduction to Leadership** course, use **Peter Northouse's Three Skills Approach** (Administrative, Interpersonal, Conceptual) to address the leadership challenges in this scenario. You are negotiating with the ILA President, Harold J. Daggett, who is demanding increased wages and a ban on automation. How would you apply the  leadership skills in your respective roles?

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